The Birth of "ShortHeads"

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It was January, 1971. He watched me jump rope. He laughed and called out, "Hey, white boy! What YOU doin'

here?"

He floated like a butterfly, stung like a bee. He was The Greatest.

Me? No float. No sting. Nobody.

He had a point. What WAS I doing there?

Oh, yeah. A frustrated college football player, I'd decided to be a boxer. So just before Christmas, 1970, I left The University of Oregon and headed for boxing's mecca ... Miami Beach's Fifth Street Gym.

The doors flung open at noon. Media, microphones. Howard Cosell, Burt Lancaster, Angelo Dundee. Cameras, high rollers, cigars. Plus a few dozen guys with bent noses and fat ears. The scene was surreal.

But I couldn't help noticing an alarming lack of unreality inside the ring. Ali pounded his sparring partner, seriously training for his first Joe Frazier fight.

> Glad I could give him a laugh. Gladder yet I wasn't in there with him.

Three months later, my knee blew. I retired undefeated, unfought. "The Greatest" never noticed.

Fast Forward 19 Years

1990 was my 13th year driving a county bus in Miami &

Miami Beach. I'd started and failed so many businesses, I lost count. I couldn't sell a lick. Did one dumb thing after another. I cost us tens of thousands of dollars.

On breaks, I studied sales letters. I'd written a couple dozen for other people, with some small success.

I sent samples to the Prince of Print, Gary Halbert, world champion direct mail and copywriting genius. Could I work at his \$7,000-a-head Key West Seminar by the Sea?

A couple days later, the phone rang. Halbert didn't laugh. Didn't call me "white boy." He invited me to work for him at the seminar. Dissed by Ali, but working with Halbert. YESSS!

Key West was bliss ... for a day.

On Monday morning, I met the other copywriters: John Carlton, Brad Antin, David Deutsch, Gene Dowdle, Loretta Duffy, Brad Peterson. All legends today.

I met some of the speakers: John Eger, Dan Kennedy, Ken Kerr, Phil Kratzer, Carl Galletti, Bill Myers, Ted Nicholas. More legends. I met Halbert. What could be more exciting?

On Monday, Halbert and others shared their genius. It was wonderful.

On Tuesday came the hotseats.

Whoops! Back to "white boy!"

Halbert called an attendee to the front with himself, and 3 copywriters. The guest described his business. The panel asked questions. Then Halbert shouted words that shocked me to instant dread:

COPYWRITERS! HEADLINES! HEADLINES! HEADLINES, COPYWRITERS! HEADLINES!

Halbert wanted one headline after another, pop pop pop pop pop. He wanted quality. He wanted quantity.

In time (and I mean weeks or months later), I understood the purpose: the more viewpoints and ideas, the better chance to find many outstanding copy-points for the sales letter. I now accept this as absolute truth, and you should, too.

But not then. My routine? Sit at my word processor with a cup of coffee, think leisurely, catch a good idea now and then.

The other copywriters screamed out headlines. I sucked my thumb.

Tuesday was awful.
Wednesday & Thursday weren't much better. By Friday, I began to get it ... but the week was over.
When I left, I vowed I would never, ever, EVER again be so embarrassed.

Back home. To the library. I got years of Readers Digest, Forbes, Cosmopolitan, and other magazines on microfilm. I wrote down EVERY headline ... over 1,500 of them.

The people who wrote these heads earn millions to attract attention, to sell magazines. They're the best. So why not leverage that brainpower?

ShortHeads

The headline is the most important part of any ad or article. If your head doesn't capture and hold attention, the rest of your

writing is wasted. Each of these heads contains an idea, an angle, or just one simple, crystal-clear word which may be useful in the heads and subheads you use in your writing.

To use these heads:

- List the key words of the project you're working on
- Taking each word in order of importance, go through the pages of heads, fitting it into each head to find the ones where it makes strong impact
- Compile a list of 20 or 30 or 40 or 50 heads and
- Use the best (or maybe a combination of 2 or 3) as your article head, use several others as subheads, and use others as simple impact sentences.

Who needs to **save money** on ...?

- ... secret.
- I cut my ... costs to the bone.
- New **Help** for ...
- The **Killer** ... Can Be Stopped!
- A Green Thumb For ...
- X, the **Giant** Killer
- Up From **Despair**
- Miracle in ...
- X Confronts a Killer
- The ... Who who are giving X a Future
- Obscene
- Deviltry In Your ...?
- Malignant ...
- Criminal ...
- Our Dreadful ...
- Perversity in Our ...?
- Does X Get On Your Nerves?
- The **Curse** of Those ...
- Turmoil in Our ...?
- Lethal Harvest
- It's **who** you know
- Greener pastures?

- (Marcus Welby) he's not
- Heads you win, tails you also win
- You can't get there from here
- Is ... Spiralling Down?
- Nature abhors a ...
- The **Imperial** Xs
- Leverage In Reverse:
- Up-and-Coming Replacement for X
- Bottom-Fishing for ...
- A Message From X
- Dwindling Hopes
- Survivor
- The Accidental Corpse
- ... in the Wrong Places
- Are You Wasting Your Money On X?
- A Modest Proposal
- Have We Already Lost The Battle For ...?
- ...: back from the brink
- ... with a personality
- Your shield against the unexpected
- The Best ... Possible ... at 30% Off
- Why ... Hates My Guts
- NOW ... You Can Get It Wholesale!
- The Myth of ...
- Another Big Lie
- The Windbag Theory
- The Health and Happiness Tax
- Roller coaster
- Long shot
- How Else Could You Get So Far Ahead by Playing It Safe?
- ... Is The Best Revenge
- Questions for Xs
- To Know Where X Is Going, Look Where Y Has Been
- The X with a Split Personality
- The Good and Bad Sides of X
- A Tale of Two Xs

- How to Pick a X
- "X?" Get Real!
- Less Expensive Than ...
- Lower Your Risk of X
- The Three Most Dangerous Xs
- The X Stops Here!
- Shoot the Hostages
- X Power Play
- X Cost Cutting That Works
- Race Against Time
- Murphy's Law
- It Seemed Impossible. But We Had To Try
- Beauty is only skin deep. A great X, however, goes all the way to your soul.
- X shatters the barrier between performance and economy.

Α

- A ... of your own
- abusing your rights?
- Across the land
- After his ...
- Are we afraid of -
- Against
- X: Against the odds
- Agony in
- X's agony without end
- Alarming truth about ...
- Alert
- The amazing grace of -
- Amazing ... of Y (location)
- It's amazing what X will go through to ...
- X: Ambushed in -
- ... among us
- (X:) Anatomy of a -
- Ancient key to ...
- Anguish in -
- Arch foe of -
- Are you sick of ...?
- Are you underestimating -
- The art of -
- The astonishing -

• Attack from X

В

- Ballad of
- Bandits!
- Battle against ...
- X's battle for better -
- X's beacon of hope
- The beginnings of ...
- Behind the -
- Best ever
- Best way to sell -
- Betrayal in ...
- Beware of ...
- A beyond compare
- Beyond X
- takes on the big boys
- Birth of a -
- The bizarre world of -
- Blood on the mountainside
- Blues
- Blue-collar -
- Bomb
- The boom
- The brave of -
- Bravest -
- X: Breakfast of champions
- Break the grip of ...
- Breaking the tyranny of -
- A new breed of -
- Bring back -
- Bringing out the best in -
- On the brink of ...?
- The broken promise of -
- Build your own ...
- Buried alive: the plight of -
- Buried treasure:
- But you promised ...

C

- Caging the monster
- Can this man save -
- The case against ...
- To catch a -
- Caught in a -

- -'s chainsaw massacre
- Challenge of the -
- with clout
- Classic ...
- I Climbed ...
- Closing in on ...
- Collision!
- Comeback of ...
- Common sense vs. ...
- The con game
- Confessions of a -
- A confronts a killer
- Contagious?
- A conversation with -
- Could you survive a -?
- The courage of X
- Cozy, captivating ...
- Crazy over ...
- Create a that works beyond your wildest dreams
- Crippling
- Crisis in ...
- X in crisis
- Crusade to save ...
- Cry of the -
- Cure for a ...
- The coming (depression)
- Coping with -
- Corruption
- Character
- Conquer
- X: still champ
- to the core
- Countdown to -

D

- Deadly new -
- X: A national disgrace
- Downhill
- Dawn of the age
- Dollar-saving questions
- The day the collapsed
- The day they stole-
- X: diplomacy's quiet man
- Dogged crusader against -

- X: can it's downslide be reversed?
- Dr. Doom is smiling
- Decline and fall of the -
- The -'s deepest secret
- X's descent into hell
- Diagnosing the -
- Diary of a -
- The dismal truth about -
- Don't let those myths ruin your -
- that drive us mad
- Death of ...
- Decision time!
- Does dieting make you fat?
- Does ... make sense?
- Doing what's right for ...
- Don't Play it again, Doctor!
- ... dream come true
- The day I ...
- The courage of -
- A critic speaks his mind
- A called X
- up close
- Are we **closing** in on -?
- X's dangerous journey
- say the darnedest things
- Do-it-yourself ----ing

Ε

- Emergency!
- Every 28 minutes ...
- Exotic beauty of ...
- Expelled from ...
- Encounter in -
- Experiment in -
- Everybody knows -
- One easy way to -
- Every day in -X: The growing evidence
- Escape from ...
- Eternal

F

• Is that - a **fake**?

- The ... you fear most
- The fine art of -
- X's Favorite **haunts**
- The many faces of -
- Fascinating world of -
- A fate worse than death
- Forever -
- From with **contempt**
- Faith in ...
- Follies of ...
- Facts about ...
- Flawless heist
- X's final **gift**
- Freeze! You're -
- ... frenzy!
- The front porch connection
- Fiasco on the -
- Forever -

\mathbf{G}

- Guide to -
- Go to the head of the class
- Guess who spells disaster for -
- Gas pains?
- Gentle giants of -
- X: glimmers of hope?
- Grandest on earth
- Guaranteed to ...
- Greatest ... of all
- The growing menace of ...
- Game plan
- A gathering of
- Glimmers of hope?
- Glory of ...
- must go!
- A "green thumb" for ...
- The great raid on ...
- -'s glorious failure
- Glory

Н

- X's hardest season
- Hard truths about -
- How can this happen in -

- Help for stricken ...
- How to make ... fun
- Hobby ...
- How to keep cool in a crisis
- Helping hands of ...
- Hidden wonders of ...
- Hostages of ...
- How to avoid ...
- Staying happy in -
- Hidden facts of ...
- High stakes in -
- New hope for -
- How you can save on -
- How to improve your child's -
- How can harm you
- Have we won the ... war?
- ... Superpower
- How to beat ...
- How To Conquer the ...
- How to cut the cost of ...
- Heroes of ...
- X Horizons
- How ...
- How to be an expert ...
- How to find ...
- How to make sense ...
- How to be a totally awesome -
- X: Hanging by a thread
- Highway robbery! The scandal of -
- How much longer can you
- How to argue with -
- How to bargain for -
- How to buy the best -
- How to cope with -
- How to deal with difficult -
- How to do better at -
- How to find and afford -
- How to get rich in -
- How to unlock your -
- How to make a -

- How to teach your children
- How came back
- How can you trust a -
- X: Harbinger of a -
- Hard times in -
- Heads you win, tails you win
- X: help for stricken -
- High Noon:
- Hit list
- Hit man
- How to overcome anxiety
- How to profit from ...
- How to save money on -
- Hard times
- Harrassment of a -
- The hidden risk of -
- hours in -
- How to be a -
- How to escape a -
- How well do you know your -
- He willed himself to ...
- Here comes the -
- How to help
- How to X-proof your Y

I-J

- Inside the mind of a -
- Imagine ...
- The immortal cells of -
- Indestructible ...
- Indomitable-
- Inferno in ...
- X Insults
- X Invades your ...
- Your investment in -
- Journey of a -
- Journey to -
- X: Justice for sale
- Incident at -

K

- X: key to your dilemma
- Kidnapped by -
- can kill you

- Killer X
- Kiss
- a kitchen scientist
- X Know-it-all

L

- X's last chance
- ...'s last stand
- Light up your -'s life
- The lonely struggle of -
- Loss of the -
- No greater love than ...
- hat lasts
- Love among the -
- The Land of ...
- X's last ...
- The last days of ...
- Legend of ...
- Let's get tough with ...
- The last -
- Lessons of a -
- X: Living with a legend
- For love of -
- The legacy of -
- Lessons from -
- Let me tell you what this is NOT!
- The little shop that could
- long trek to -
- on the loose!
- Learning curve
- Let's hear it for -
- Lesson of the -
- Long nightmare of X
- Love among the -
- Love triumphs on street
- ... leads the way
- Three lessons for -
- The you love to hate

M

- X: his magic lingers on
- the man behind the legend
- X and his marvelous ...
- April, the month of -
- Mystery of the buried -
- Amazing mystery of -

- Memos from a -
- Me & my -
- X's midsummer dream
- A --- mile odyssey
- Missing! ...
- Magnificent dream of ...
- Make the ... work for you
- Melting pot memories of ...
- Mistakes ... make
- -'s magnificent obsession
- The man with the bullhorn
- Massacre in -
- Message of the -
- Inside the mind of -
- Memos from ...
- magic
- Marvelous
- Meet a Dr. No
- A miracle

Ν

- Nip X In The Bud
- New frontiers for -
- Are you nervous yet, Mr. President?
- X: New breed of -
- New help for -
- A new kind of -
- Night of the -
- Notes of a -
- The nobody wants

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- of the **night**
- Old never die
- Operation X
- Ordeal on -
- Ordinary ...
- outlaws in L.A.
- An open letter to -

P

- Paradise
- Priceless -
- An x's prize catch
- Can you protect -?

- The proven key to -
- The perfect -
- A painless way to -
- X: Potent weapon against -
- The prize
- The power of -
- Night of the great -
- X: organized crime moves in
- Partnership of -
- The power of -
- Plain talk about ...
- Portrait of a ...
- Paydirt!
- A place in the -
- The power of -
- Premature obituary?
- In praise of -
- A great place to -
- How To Prevent ...
- People behind -
- In pursuit of the perfect -

Q

- Quest for the perfect -
- Quick tips from -

R

- Race Against ...
- The ... racket
- Is there REALLY ?
- What ... REALLY means to you
- Rebuild your own ...
- Reign of terror in ...
- The who rescues -
- Return of ...
- Revolution
- The riddle of -
- on the rise
- The Roar of ...
- for the road
- On the road with -
- X on Roller skates
- The roots of -
- A rose for -
- X Roulette

S

- We Must Save Our ...
- Stamp out -
- Secrets of -
- Stillness of a -
- The great scandal
- Shaping up the -
- Search for a gang
- The second greatest story ever
- X: A shocking truth
- ...: the sickness spreads
- X: the -'s sinister strike force!
- The smart way to shop
- Let's stop abuse
- What strategies work for -
- Be safe in -
- road to success
- Scandal of ...
- ...: a search for ...
- Secret of ...
- Surprising Key to ...
- Secret weapon in the war against ...
- So long, ...
- ... Season
- Selling points
- Shield against ...
- Signs of ...
- Solutions to ...
- Sound of ...
- Stalked
- Stand up to ...
- Straight talk about ...
- A Stroll through the ...
- Sudden ...
- Sweet
- Shining days of ...
- Should you -
- A skeptic goes to -
- The startling ... case
- Stranglehold
- Saga of an -
- The saving of the -
- Search for -

- X's shameful revolving door
- Should offer -
- A simple gift of -
- A simple strategy for -
- Slaughter at -
- The soul of a -
- X's speck of heaven
- X: a study in evil
- Swallowed by a -
- The secret sounds of -
- Showdown at -
- and a simple solution
- can be stopped!
- Sitting duck
- Scared ---less
- Sticks & Stones ...
- Straight talk about -
- Sensuous, seductive
- Steps to prevent a -
- Swallowed by the -
- Secrets every knows
- X: The secret terror
- Are you sick of -
- Should you hook your -
- Small wonders of ...
- Shock treatment for ...
- Should you join a -
- Search for -
- strikes the suburbs
- to share the hurt
- The scourge of ...
- Shhh!
- ... to save your life
- Is YOUR ... safe?

\mathbf{T}

- Talk about -
- The x's don't talk about
- X: Newest target?
- Triumph
- Tragic legacy of -
- Trek across the -
- True-life adventures of -
- The truth about -
- Tragic tale of -

- Temper tantrums?
- Terror in -
- Too many cooks
- The treasure of ...
- The trouble with -
- Twinkle, twinkle, little X
- The triumph of ...
- Take charge of ...
- X: An American tapestry
- It's Time To Finally Decide About ...
- Tunnel of ...
- What the teach
- The miracle
- Time to ax the -
- The tragic costs of -
- The trap
- Trapped by -
- Turmoil in the Holy Land
- Teach your kids about ...
- Treasures of ...
- Trembling ...
- ... triumph
- Two faces of ...
- X Trivia
- The ... truth about ...
- Take out some insurance
- Thank you, -
- Don't even THINK about -
- Your time-bomb
- X: Tragedy in -
- X: A journey through-
- Tracking a killer -
- On the **trail** of -

U

- X: Your Unfair advantage
- X's unfinished dream
- The ultimate -
- Unusual vision of ...
- X: An update
- Up from -

\mathbf{V}

- The who vanished
- A victim fights back
- An X victim's story

- Voices from -
- Victory in -: the inside story
- Visitor from another -
- Views of ...
- Voices from ...
- X vs. your children's health
- Victory!

• W

- A war on -
- Wars
- What reveals about -
- What's wrong with -
- Who says -
- Why are they trying to take our away?
- Why happens
- Why it's so hard to -
- Why we are easy prey for -
- Why we're losing the war on -
- And the winner is -
- X's wonder machines
- What REALLY makes a X work?
- Whatever happened to ...
- Why you should care about ...
- Watch out for -
- Who REALLY gets your -
- Why you need -
- One woman's battle against
- Warning: X wants to -
- The way it is in -
- What's behind the mania?
- What YOU can do to stop -
- Why works
- Why X isn't -
- Why your mother would want you to ...
- Why we can't get the we need
- X: What happens when -
- What have in common

- What can do for you
- What every should know about -
- Which way X?
- The who came to -
- Our wild, weird world of -
- When you're -
- ... works!
- The world of -
- When your child ...
- What's in it for you?
- When secrecy meets ...
- ... is a walking ...
- When ... came home
- Why ... works
- Where have all the ... gone?
- Who needs ...
- Why do we ...
- Why ... went to pieces
- When ... were free
- What's behind the -
- Warning: X can be hazardous to -
- What's been added to your
- What does it cost to -
- What think about their -
- X: what you need to know
- When you lose your -
- Where goes
- Who says -?
- The who knew better
- Will this man control -
- What every should know
- Who's to **blame** for -?
- The within us
- In the world of -
- World's greatest -
- The world's most man

Y

- You and ...
- You are what you -
- You be the -

- You CAN ...
- You can make fun

•

- # men against the -
- # tips for ...
- # truths about ...
- # ways to fight ...
- # ways to stretch your dollar
- # ways to fight -
- # tips to rout the blues
- # Trillion Dollars!
- # great myths of -
- # myths
- # ways to turn out terrific -
- The other difference in ...
- New Help for ...
- ... for fun & profit
- A Knack for ...
- Lessons of ...
- Let the ... begin
- ... on the loose!
- X: is it for you?
- ...'s last flight
- The heart of -
- The man in the middle
- The man who would not quit
- Me and X
- Mess
- Never quit ...
- of the night
- Nightmare in the -
- Once upon a time ...
- Ordeal in ...
- Outrageous ...
- Are you over---?
- The that gives the **past** a **future**
- Perilous ...
- Pilgrimage to ...
- Portrait of a ...
- You Can Prevent ...
- New ... program that works

- Can clean up its act?
- The indispensable art of -
- The greatest 2 minutes in -
- Here comes the -
- Are YOU an -
- The X who broke the barrier
- -'s most unlikely star
- X's dream
- X: Were we duped?
- -, the giant killer
- for those in need
- There ought to be a word for -
- The that knows no boundaries
- Up from -
- How I scalped ...
- How YOU can put the squeeze on ...
- An opportunity rugged enough to survive your sarcastic friends
- My wife has a dirty little secret
- You'd smile, too, if you just cut your grocery bill in half
- The surprising facts about the cost of not making a decision
- Only one book on earth has this many ways to help you make money
- If your company is getting beat-up by a stronger competitor, you and I need to talk
- Do you mollycoddle your dead wood?
- The stock market will crash 2500 points on the day you die
- Timing is all
- If you're confused about buying a personal computer, here's some help
- The Nasty Old Man Is Gone
- The \$5 Alternative To Costly Plastic Surgery

- Caught soon enough, early tooth decay can actually be repaired by Colgate
- What do Japanese managers have that ... American managers sometimes lack?
- Is Your electric bill too high?
- We're looking for someone to write children's books
- The first transportable computer worth taking anywhere
- An Unexpected
- Laughter: The Best Medicine
- _____ 's Ordeal
- ______ Proof Your
- Touched By An Angel Named

•	Threat From
•	The Other Life Of A

- The Bird That Didn't
- The Greatest Hoax in
- ______ 's Runaway Train
- ____ Got Rhythm
- In PerilThe Bravest
- Nightmare Ride Through
- Surviving the _____
- How To Master Your
- The Man Who Listens To
- Mission of _____Last Hope For _____
- Is _____ Really Coming
- To An End?
- When ____ Stopped
- ____ That Heal
- <u>Hijacked</u> in
- ____: A License To Kill
- A _____ And a Prayer

- (#) _____ Symptoms You Must Not Ignore
 ____ Tales Out of School
 The Night _____ Didn't Sleep
 Can They Save This _____ ?
 The Man Who Gave Us
- Listen To Your _____ Fear
 - The Education of ______ rear
 This _____ Could Save Your Life!
- From Hell!Coming Soon: Wild
- Are You Getting The Wrong
- Radical 's Bloody
 Battlefield
- Journey To The Bottom of
- The King of _____'s Helping Hands
- Because of
- Encounter On The Road To
- Disabled By A ______!Go Ahead! _____!
- What ____ Teach Us
- Against The _____
- Can You Fix My ______
- Means Business Backstage At
- Can We Handle This Much
- # Easy Ways To Beat
- A Cry For Help In ______
- Into The Forbidden Kingdom of _____
- Why Won't ______
- Detection: Safer, Faster, Better
- Last Stand of _____
- Control Your _____ Soil
- Lost In _____

• The Day You Became	How Honest Ares?	Mayday! Collision!
	• Get With The	 Grumpy Old Man? This Sweet
• Why Works	Program!	?
Mugged By The	• Wills Remember	Sex, Lies and
America's Most Wanted	You?	Are You A
	• Rage on the	• Blackmail
• Who Wanted Dead?	 A Paranoid Package of 	• Graduated With
• New Facts About		Honors
• The Kindness of	• Life Without	• This Makes You Want
• Legacy of	• The Chair	To Stand & Cheer
• Does Make Us	• Where The Are	Alert! New Facts About
Crazy?	Winning ———	
• An Unlikely	• Did You Hear The?	• The That Wouldn't
• Is Coming To	Dealing With Typical	Die ——
Town	• Scores Count At	• A Love Affair With
• Squandered	My Favorite	• # Ways ToBetter
• 's Second Chance	He Declared War on	Today
• Connecting The Dots To	# Ways To Boost Your	Our Friendly Neighborhood
Connecting The Bots To	" Ways to Boost tour	-
• Amazing!	• 's Call of The Wild	• Home Free!
• 's Piranha Attitude	• Champion of Forgotten	• - It's Just The Cure
• Your Guide to	champion of Forgotten	• The of Your Dreams
• The Best Places To	• #Things To Do Before	•: Orwell Got It
• A Heart For the	" Timigo To Bo Belolo	Wrong
• Your Claim is Denied	• The Loner Who Leads	• My, The Worrier
How Much Time Is Left For	• The Words That Can Save	• What Your Is Telling
Thow which time is Left For	The words that can save	You is reming
• Watch What You Say About	• A Promise of	• A''s Honor
Water What Tou Say About	• Alone With A	•'s One Last Favor
Second Gift of Life	• Finding My Way Back To	• The Rising We Are
• Can We Stop The Super-	Timing My Way Back 10	Ignoring We rise
s?	How To Raise in a	 Will Someone Stand Up For
• Swarming	World	The
• The Love I'll	• Attack of the Police	• Steer Clear of These
Never Forget	 Just Trying To Be A Cool 	Dangerous s
 Brave Voices In The Mean 	vast frying to be it coor	• Have You Seen This ?
Streets of	• Sound The Alarm	• The View From
• Sure Is Cold	• Those Outrageous s	A Passion For
• They're Closing In On	A Special Sort of	Why We Admire
They ie closing in on	What's Wrong With	•Bomb Squad
• My First Job	What's Wrong With Was His Passport	•'s Missing Smile
• Free As The Wind	was this rassport Things You Pretend	Outsmarting the
	To Know	Thieves
	 Dispatches From The 	• What Did To
• The Cropduster	Office Dispatches From The	• Night of the
And A Shall Lead Thom	 When The Phone Rang 	Escape From
Them A notemy of a	<u>e</u>	
Anatomy of a	 What Wish You Knew 	 How To Talk To Your

• We CAN Fix The	• Life On A Team	 Alone In A Swirling Sea of
• To The Rescue of	• What is's REAL	
• Assault In The	Agenda?	Should You Be A
• Can We Trust (The)	• 's Lively Little Mystery	Volunteer?
?	• Last Chance For	• Our Plague of
• They're Stealing The	• How Fair Is our ?	 Behind's Mask
• Almost A	• 's Field of Dreams	• Duel In
• Betrayed?	• Bigtime!	 Mugged By The
• The 's Mentor	How Seduced Me	• To The Victims of
• Treated Likes	• The Ultimate Quiz	• Why Is So Trashy
• Saved By	Why I'm Soft On	• Wild(s) Among Us
Why Would You	• When Does Cost Too	• The Myth
THAT?	Much?	• Lure of the Detour
• 's Debt of Honor	• Forever	•: The Untold Story
• The Day We Unplugged The	• Face To Face With The	• Fight For Life In
	Devil	• What We Now Know About
• Fitness	Love Beyond All	
• Making Things Worse	Understanding	How Kicked My Teeth
• The Missing	 What You Need To Know 	In
• Braving The Mighty	About	• Confessions of a
• Setting the Perfect	 Down Suicide Hill With Your 	• Living It Up On
• The Eerie Secret Power of		• Is Your Huffing &
	• Buried Alive By s	Puffing?
 Oops! You Blew Off Your 	• The Power of a Good	 Voice From The
	• Legacy of a	Gulag
 Getting Past A Disastrous First 	What Makes a Last?	• Stressproof Your
	• Slavery's Shameful Return To	Fawning Over
• Don't Touch That!		• Crime In
• The Truth About Why Men	 Voyage To The Last 	Our Pursuit of
Won't	• An Unassuming	Happiness
• The #1 Mistake	• On The Trail of a	 If You Really Want To
Everybody Makes	Scam	Succeed In
• What's Your IQ?	Search And Rescue	 A's Helping Hand
• They're Whining About	• Why Does Work?	• Lifting The Veil
Again	• Answers to the	 Alarm Bells In
• The Ultimate Price for	Mystery	• The Most Wired In
• A's Progress	• Justice in	America
• Ever Wonder Why They Hate?	The Long Run ofAt Your Own Risk	Beneath the Cold, Cold
• The Strangest Secret	• When Comes After	Our Neanderthal
• Notes of a Hunter	YOU!	• What We Know About
• # Money Mistakes Everyone	• The Scandal of	
Makes	•'s Spring Thaw	•: Master of Illusion
• What You Don't Understand	•'s Toll In	• Journey Into The
About	What You Didn't Know About	Abyss
• The Decision		• Send It To
• Is Never Out of Date		

 Will You Lose Control of 	A Perfect	 A That Renews Your
Today?	 When Went To War 	Energy
 How To Get Out of a 	• Squeezed In The Devil's	 A Champion's Journey To
• When Will You Stop Working	•	
For ?	• To Beat The	 When To Worry About Your
 How I Bluffed My Way 	My Handful ofs	
Through	•'s Good Vibrations	Relieving Chronic
Witchhunt In	• Advantage? 's	Without Drugs
• An Olympian	Courage	• This Is Wired!
Challenge	Good News About	• Even I Can Understand
• Case of the	• Lessons of	How Smarts Handle
	 Could A Crisis Crash Your 	Their
•'s Rude Awakening	?	• Keeper of The Flame
Hounded By thes	 Make Use of Your 	My Lifelong Apprenticeship
• The King	Anger	In
• Can You Afford?	Why You Need a Shot	Are You Getting Ahead In
America's Worsts	Big Is Big Bucks	1110 100 000000 1110000 111
• Rescue in		• On A Collision Course With
How To Become A Master Of		on it combine course with
	• Saved By	• A 's Healing Power
Your • A Trip To	• History, Style	• Lost In The Clouds
	Defensless Against Tagget	What Makes
• Why Do They Call It?	Terror	Attractive?
•'s Unseen Power	• Can You Name These	To Think Like A
How To Boost Your The ATE The ATE	?	• To The Brink of
• The That Time Forgot	One In A Million	 # Easy Ways To
• Tune Up Your	My War With a	
• To Catch A Thief	Curtains Up On	 Warning! Could Endanger Your Business
• A To Remember		
• Remember When You Talked	• You CAN Raise Your	An Answer To The Mess
To	's IQ!	
• The Real Skinny On	No Place To Hide From	• The Art of Smart
• 's Secret Life	• When Two s Meet	• Steer Clear of These Rip-Offs
• What s Know About	•: An American Vision	±
You	• Fever – Even The	Here Come The Dellaral
• They Don't Hate Me In	Winners Lose	Dollars!
	Easy Ways To Avoid	• The Bragging Rights
 Let's Get Real About 	What s Really Look	Quiz
 A Reason To Believe In 	For	• ${\text{Served?}}$: Has The Truth Been
	 Behind The Scenes At 	
• What's a To Do?	 The Timeless Wisdom of 	How They Built
• Tips To Save You A		• Mr 's Neighborhood
Bundle	 Hero Of The 'Hood 	• Closing the Gap
Invasion of thes	 How We've Legalized 	•: Judgment Day
 How To Find A 	•s On The March	• The That Changed The
Face To Face With A	• The That Wouldn't Die	World
• Can Save Our	• Enterprising	• The Holy War Heads
	· · · · · · · · · · · · · · · · · · ·	Our Way

• Addicted To	• Find of a Lifetime	 YOU Pick Up The
• TheSwindle	• How Clouds Your	Tab!
Hijacking History	Brain Brain	 A New Chance For
• Checkmate: The	Wacky Ways To	• For a Season
Strategy	• Laws of Lasting	• Collossal Mess At The
• Don't Move! I've Got A	What You Need To Know	• Don't Try At Home
!	About	• Have A Hassle-Free
• Caught In The Jaws of	• Nightmare In	• Of The People
• Your Best Weapon Against	• Quest For The	• The Power of a Great Idea in
	Hall of Fame	
• Promises To Keep	• The Death of 's	• Can You Trust Those ?
How Not To Choke Under	Common Sense	• 's Way Out
Pressure	• The Secret Life of	• Encounter With
• Today's New Rules	• What Have We Done To	• Can Survive?
• Lost In The	?	A Very Tall Tale
• You Call THIS A Good	• Will Success Spoil?	Seduced In
?	• The Lie Will Not Die	• Is Your Safe?
• Ghost From The Past	• A Haven of	• : Faster Than A
• The Big Fix In	• Justice	Speeding Bullet!
•: Another Innocent	A Prescription For	• Ace That
Victim?	• Winning The War Against	The Most Important Thing
• 20,000 s Under The		You Can Do For Your
Sea	• Gone Haywire	Deliver Us From
• Stalked By	• Journey To The	• The Mystery of
• The That Works	Winner's Circle	• Into The Mind of a
Perfectly	• A Like No Other	Inferno
• Keep Pedalling,	• Let Die	• The Missing
• Just Call Me Mr	• # Ways To Win At	Masterpiece
• Does Not Compute	• : Out of Control	• Is Going Down!
• Death Grip	• Good News For Bad	Are We Encouraging
Money In Your	• Return of a Golden	?
• Do You Know Your	• 's Enduring Gift	 What's So Good About
Risk?	• Going Down	?
 Why You Dream About 	Getting The Best Deal on	• Do s Have Malices?
	• The Who Couldn't Stop	• For Love of
 How To Slash Your 	Running	• Every Business' Worst
Bill	• Where Went Wrong	Fear
• Two Faces of	• Welcome To	• Success At The School
• Death Grip on	• Debate A	 Last Chance for
• The Bomb That Shook	•: A National Disgrace	• 's Final Secret
• 's Last Chance	• Trapped In	• A 's Duty
 Conspiracy Against The 	• When Throws You A	• It's No Wonder Is Out
	Curve	of Control
• The Invisible Invaders	• Secret World Of The	I Just Call Him
• Into The Deadly	• Time To Pull The Plug on	 Caught In a Swirling
• Control Your Cravings		• The Great Rip-Off
• The Winning	Our Magical Mystery	• When Abuse Begins

A Feeling for Priorities	• How To Avoid Getting	• Earthquake In
Priorities A of A Different Color The Sleazing of # Ways To Look & Feel Like A Alligators All Around Your ? The Devil Made Me Requiem for a Should Fear Most Nothing This Can't Do Cheating In: A National Scandal Fight For Life at	Ripped Off The Day the World Turned Upside Down Why We Love Is Making You Sick? 's Big Lies The Other In My Life Encounter With A Killer New Ways To Fight Loss Last Chance To Search For The Lost The Rescue of Tracking The Predator	 Trapped Under A? How Honest Is Your? Why You Don't See Never Came Home Is It Safe For You? The Mess: A Way Out Test Your IQ Attack! Angel In Disguise From Hell! Last Mystery of the The Man With The Secret Gone Crazy A Siggest Mistake
 : Nice Guy Finishes	 What I Need Is A The Secret to Fame, Fortune & Miracles of the 	 A 's Biggest Mistake The Day My 's Heart Stopped http://richarddennisnetworking.com
? •: A Place Where Dreams Come True	 's Funny Business The Waltz : What You Should Know Why We Raised A Dinosaur 	Copyright 1992-2006 Richard Dennis